CONSOLIDATED FINANCIAL STATEMENTS

An Claidheamh Soluis, Inc. (D/B/A Irish Arts Center)

IAC-NYC, LLC

FOR THE YEARS ENDED JUNE 30, 2019 AND 2018

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors An Claidheamh Soluis, Inc. (d/b/a Irish Arts Center) IAC-NYC, LLC New York, New York

We have audited the accompanying consolidated financial statements of An Claidheamh Soluis, Inc. (d/b/a Irish Arts Center) and IAC-NYC, LLC (together "the Organizations"), which comprise the consolidated statements of financial position as of June 30, 2019 and 2018, and the related consolidated statements of activities and changes in net assets, functional expenses and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of the Organizations as of June 30, 2019 and 2018, and the consolidated changes in their net assets and their consolidated cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

November 21, 2019

Gelman Rozenberg & Freedman

CONSOLIDATED STATEMENTS OF FINANCIAL POSITION AS OF JUNE 30, 2019 AND 2018

ASSETS

	2019	2018
CURRENT ASSETS		
Cash and cash equivalents Pledges receivable, net of noncurrent portion and allowance	\$ 5,497,584	\$ 5,069,104
of \$73,822 in 2019 and \$111,128 in 2018 Grants receivable and contracts receivable, net of noncurrent	578,720	1,209,349
portion Accounts receivable	2,358,281	98,272
Prepaid expenses and other assets	48,019 <u>126,218</u>	31,061 <u>43,206</u>
Total current assets	8,608,822	6,450,992
PROPERTY AND EQUIPMENT		
Land	13,500,000	-
Leasehold improvements	21,166	12,791
Furniture and equipment	14,810	14,810
Computer equipment	41,193	21,001
Less: Accumulated depreciation and amortization	13,577,169 (35,754)	48,602 (21,486)
Net property and equipment	13,541,415	27,116
NONCURRENT ASSETS		
Construction in progress Pledges receivable, net of current portion, allowance and present value	18,379,095	8,176,192
discount of \$123,796 in 2019 and \$255,838 in 2018 Grants receivable and contracts receivable, net of current portion	814,204 100,000	1,135,162
Total noncurrent assets	19,293,299	9,311,354
TOTAL ASSETS	\$ <u>41,443,536</u>	\$ <u>15,789,462</u>
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Lines of credit	\$ 2,752,942	¢
Accounts payable and accrued liabilities	\$ 2,752,942 1,666,713	\$ - 873,638
Retention payable on construction contracts	545,113	-
Right of use liability	625,000	-
Contract advances	34,723	33,823
Total current liabilities	5,624,491	907,461
NET ASSETS		
Without donor restrictions	796,108	583,175
With donor restrictions	35,022,937	14,298,826
Total net assets	35,819,045	14,882,001
TOTAL LIABILITIES AND NET ASSETS	\$ <u>41,443,536</u>	\$ <u>15,789,462</u>

CONSOLIDATED STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEARS ENDED JUNE 30, 2019 AND 2018

			2019	
		Without Donor estrictions	With Donor Restrictions	Total
SUPPORT AND REVENUE				
Contributions and grants In-kind contributions Individual membership Registration fees Program ticket sales income Program merchandise and concession sales Interest income Other revenue Net assets released from donor restrictions	\$	2,742,412 97,547 53,826 130,705 247,840 26,172 300 1,785 1,333,175	\$ 21,998,171 - - - - - 5,669 - (1,333,175)	\$ 24,740,583 97,547 53,826 130,705 247,840 26,172 5,969 1,785
Total support and revenue	_	4,633,762	20,670,665	25,304,427
EXPENSES				
Program Services	_	2,249,359		2,249,359
Supporting Services: General and Administrative Fundraising Capital Campaign	_	620,537 960,108 590,825	- - -	620,537 960,108 590,825
Total supporting services	_	2,171,470		2,171,470
Total expenses	_	4,420,829		4,420,829
Changes in net assets before other item		212,933	20,670,665	20,883,598
OTHER ITEM				
Change in the provision on restricted pledges	_		53,446	53,446
Changes in net assets		212,933	20,724,111	20,937,044
Net assets at beginning of year	_	583,175	14,298,826	14,882,001
NET ASSETS AT END OF YEAR	\$	796,108	\$ <u>35,022,937</u>	\$ <u>35,819,045</u>

CONSOLIDATED STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEARS ENDED JUNE 30, 2019 AND 2018

		2018	
	Without Donor <u>Restrictions</u>	With Donor Restrictions	Total
SUPPORT AND REVENUE			
Contributions and grants In-kind contributions Individual membership Registration fees Program ticket sales income Program merchandise and concession sales Interest income Other revenue Net assets released from donor restrictions	\$ 2,778,970 206,872 66,126 131,806 232,357 24,829 378 7,186 755,384	\$ 3,906,360 - - - - - 11,580 - (755,384)	\$ 6,685,330 206,872 66,126 131,806 232,357 24,829 11,958 7,186
Total support and revenue	4,203,908	3,162,556	7,366,464
EXPENSES			
Program Services	1,860,609		1,860,609
Supporting Services: General and Administrative Fundraising Capital Campaign	349,194 1,053,968 719,384	- - -	349,194 1,053,968 719,384
Total supporting services	2,122,546		2,122,546
Total expenses	3,983,155	-	3,983,155
Changes in net assets before other item	220,753	3,162,556	3,383,309
OTHER ITEM			
Change in the provision on restricted pledges		48,817	48,817
Changes in net assets	220,753	3,211,373	3,432,126
Net assets at beginning of year	362,422	11,087,453	11,449,875
NET ASSETS AT END OF YEAR	\$ <u>583,175</u>	\$ <u>14,298,826</u>	\$ <u>14,882,001</u>

CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2019

		Supporting Services									
			General						Total		
	Program		and			(Capital	S	upporting		Total
	Services	Ad	ministrative	Fu	ndraising		ampaign		Services	ı	Expenses
Salaries and benefits	\$ 705,742	\$	202,820	\$	340,309	\$	355,293	\$	898,422	\$	1,604,164
Contracted services	897,140		29,988		150,645		-		180,633		1,077,773
Professional fees	65,587		199,928		-		540		200,468		266,055
Space rental	59,323		668		206,533		=		207,201		266,524
Production supplies	14,437		3,038		22,008		-		25,046		39,483
Sanitation, cleaning											
and exterminating	8,565		2,486		4,433		-		6,919		15,484
Utilities	10,263		2,903		5,177		723		8,803		19,066
Building repairs and			•								
maintenance	10,355		2,993		5,337		=		8,330		18,685
Equipment rental	46,024		1,024		13,915		150,886		165,825		211,849
Insurance	11,978		3,476		6,200		-		9,676		21,654
Dues and subscriptions	9,514		1,538		4,047		-		5,585		15,099
Postage and shipping	27,355		1,010		6,923		703		8,636		35,991
Printing and reproduction	45,359		156		26,681		1,149		27,986		73,345
Conferences and meetings	3,776		238		3,212		=		3,450		7,226
Telephone and internet	7,932		2,264		7,795		-		10,059		17,991
Advertising and marketing	41,274		2,095		2,083		120		4,298		45,572
Travel and entertainment	216,962		91,920		85,037		64,697		241,654		458,616
Awards, prizes, and											
contributions	2,256		15,047		43,465		3,480		61,992		64,248
Depreciation and amortization	8,815		2,559		4,563		-		7,122		15,937
Uncollectible pledges	-		40,972		-		-		40,972		40,972
Credit card and ticket											
service fees	29,578		-		21,599		-		21,599		51,177
Bank fees	(104)		6,800		-		7,588		14,388		14,284
Merchandise	7,835		-		-		-		-		7,835
Miscellaneous expenses	19,393		6,614		146		5,646		12,406		31,799
TOTAL	\$ 2,249,359	\$	620,537	\$	960,108	\$	590,825	\$	2,171,470	\$	4,420,829

CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2018

Supporting Services General Total **Program** Total and Capital Supporting Services Administrative **Fundraising** Campaign Services Expenses Salaries and benefits 668,751 174,068 261,772 630,869 \$ 1,066,709 1,735,460 Contracted services 441,841 4,724 185,281 11,376 201,381 643,222 Professional fees 111,390 51,529 29,901 2,550 83,980 195,370 305,048 Space rental 51,983 805 252,260 253,065 14,153 Production supplies 2,237 45,281 47,518 61,671 Sanitation, cleaning and exterminating 9,419 2,594 3,921 6,515 15,934 Utilities 8,180 2,253 3,405 5,658 13,838 Building repairs and 4,227 1,683 2.544 10,340 maintenance 6,113 15,682 16,558 75,370 Equipment rental 58,812 876 Insurance 14,758 3,836 5,799 9,635 24,393 Dues and subscriptions 7,055 834 1,924 2,758 9,813 Postage and shipping 1,157 35,515 912 8,073 10,142 45,657 Printing and reproduction 42,788 523 30,637 945 32,105 74,893 2,493 Conferences and meetings 1,072 2,160 333 3,565 17,047 Telephone and internet 9.226 2.535 5.286 7.821 Advertising and marketing 29,309 1,545 8,600 58 10,203 39,512 Travel and entertainment 298,509 67,642 156,835 70,778 295,255 593,764 Awards, prizes, and contributions 2,367 2,932 11,284 14,216 16,583 Depreciation and amortization 8.089 2.227 3.367 5.594 13.683 17,151 Uncollectible pledges 17,213 20,413 3,200 62 Credit card and ticket 45,044 service fees 22,857 1,413 20,774 22,187 Bank fees 1,570 525 3,891 5,461 5,986 Merchandise 5,932 5,932 Miscellaneous expenses 8,765 824 947 81 1,852 10,617 **TOTAL** 1,860,609 349,194 \$ 1,053,968 719,384 \$ 2,122,546 3,983,155

CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2019 AND 2018

	2019	2018
CASH FLOWS FROM OPERATING ACTIVITIES		
Changes in net assets	\$ 20,937,044	\$ 3,432,126
Adjustments to reconcile changes in net assets to net cash provided by operating activities:		
Depreciation and amortization Change in discount on noncurrent pledges receivable Change in allowance for doubtful amounts Receipt of land Receipt of land right of use	15,937 (109,392) (59,956) (12,874,999) (625,000)	13,683 16,840 (117,604) -
Decrease (increase) in: Pledges receivable Grants receivable and contracts receivable Accounts receivable Prepaid expenses and other assets	1,120,935 (2,360,009) (16,958) (83,012)	1,112,739 156,038 (19,559) 12,327
Increase in: Accounts payable and accrued liabilities Retention payable on construction contracts Right of use liability Contract advances	793,075 545,113 625,000 900	17,556 - - - 3,000
Net cash provided by operating activities	7,908,678	4,627,146
CASH FLOWS FROM INVESTING ACTIVITIES		
Payments for leasehold improvements Purchase of computer equipment Payments for construction in progress Purchase of land	(8,806) (21,430) (10,202,903) (1)	(4,619) (2,501,204)
Net cash used by investing activities	(10,233,140)	(2,505,823)
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from lines of credit, net	2,752,942	
Net cash provided by financing activities	2,752,942	
Net increase in cash and cash equivalents	428,480	2,121,323
Cash and cash equivalents at beginning of year	5,069,104	2,947,781
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$ <u>5,497,584</u>	\$ <u>5,069,104</u>
SUPPLEMENTAL INFORMATION:		
Interest Paid	\$ <u>43,281</u>	\$
Donated Stock	\$ <u>238,748</u>	\$55,911
Donated Land	\$ <u>12,874,999</u>	\$ <u> </u>

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2019 AND 2018

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION

Organization -

An Claidheamh Soluis, Inc. (d/b/a Irish Arts Center) is a non-profit organization, incorporated in the State of New York. Irish Arts Center is a New York based arts and cultural center dedicated to projecting a dynamic image of Ireland and Irish America for the 21st century, building community with artists and audiences of all backgrounds, forging and strengthening crosscultural partnerships, and preserving the evolving stories and traditions of Irish culture for generations to come.

Irish Arts Center's multi-disciplinary programming is centered around three core areas: performance— including live music, dance, theatre, film, literature, and the humanities; exhibition—including visual arts presentations and cultural exhibitions that tell the evolving Irish story; and education— with dozens of classes per week in Irish language, history, music, and dance.

Located in New York City, a global capital of arts and culture, Irish Arts Center serves as a dynamic platform for top emerging and established artists and cultural creators to reach a New York, national, and global audience, and as a gateway for other institutions to access first-rate Irish and Irish American culture.

Irish Arts Center is currently constructing a new facility to serve its multi-disciplinary programmatic activities. The first phase, on Eleventh Avenue, will contain a new multi-disciplinary, flexible performance venue, a lobby and cafe, studio and classroom spaces, back-of-house support and storage spaces, and technology capability to project Irish Arts Center on the digital platform, and will connect to the existing 51st Street building which will be renovated in a second phase and will contain a second, smaller venue, storage and office spaces.

During fiscal year 2015, Irish Arts Center established IAC-NYC, LLC, a limited liability company (LLC). IAC-NYC, LLC is a single member, special purpose entity (SPE) created for the purpose of holding title to real property. An Claidheamh Soluis, Inc. is the sole member of IAC-NYC, LLC.

During the year ended June 30, 2019, IAC-NYC, LLC received land from the City of New York and began incurring construction costs related to the new facility (referred to as "the Center"); accordingly, all such financial activity is included in the accompanying consolidated financial statements. During the year ended June 30, 2018, IAC-NYC, LLC had no financial activities.

Basis of presentation -

The accompanying consolidated financial statements are presented on the accrual basis of accounting, and in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) 2016-14, *Presentation of Financial Statements for Not-for-Profit Entities*. The ASU was adopted during the year ended June 30, 2019 and applied retrospectively. As permitted under the ASU, the footnote for Liquidity and Availability (Note 8) is presented for the year of implementation only.

The accompanying financial statements include the activity of Irish Arts Center and IAC-NYC, LLC. The financial statements of Irish Arts Center have been consolidated with IAC-NYC, LLC in accordance with FASB ASC 958-810, *Not-for-Profit Entities*, *Consolidation*.

All intercompany transactions have been eliminated in consolidation.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2019 AND 2018

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

Cash and cash equivalents -

The Organizations consider all cash and other highly liquid investments with initial maturities of three months or less to be cash equivalents. Bank deposit accounts are insured by the Federal Deposit Insurance Corporation ("FDIC") up to a limit of \$250,000.

At times during the year, the Organizations maintain cash balances in excess of the FDIC insurance limits. Management believes the risk in these situations to be minimal.

Pledges and grants receivable -

Pledges and grants receivable that are expected to be collected in future years are recorded at their fair value, measured as the present value of their future cash flows. Discounts on these amounts are computed using published interest rates based on the Federal prime rate. Amortization of the discounts is included in contributions and grants revenue. Conditional promises to give are not included as support until the conditions are substantially met.

Allowance for doubtful accounts -

Receivables are evaluated for collectibility and an allowance is adjusted as a reserve for receivables. The allowance for doubtful accounts is determined based upon a quarterly review of account balances, including the age of the balance and the historical experience with the donor or payor. In calculating the adjustment for the allowance for doubtful accounts, the Organizations employ both specific provisioning (based on a risk assessment of each individual receivable) and general provisioning (based on 1.25% of the annual revenue for the annual fund and 5% of overall outstanding receivables for the Capital Project). The allowance is calculated and accounted for in the accompanying consolidated financial statements.

Income taxes -

Irish Arts Center is exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for income taxes has been made in the accompanying consolidated financial statements. Irish Arts Center is not a private foundation.

As a disregarded entity, the activity of IAC-NYC, LLC is reported in Irish Arts Center's IRS Form 990.

Uncertain tax positions -

For the years ended June 30, 2019 and 2018, the Organizations have documented their consideration of FASB ASC 740-10, *Income Taxes*, that provides guidance for reporting uncertainty in income taxes and have determined that no material uncertain tax positions qualify for either recognition or disclosure in the consolidated financial statements.

Property and equipment -

Property and equipment in excess of \$1,000 are capitalized and stated at cost. Property and equipment are depreciated on a straight-line basis over the estimated useful lives of the related assets, generally three to fifteen years. Leasehold improvements are amortized over fifteen years.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2019 AND 2018

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

Property and equipment (continued) -

The cost of maintenance and repairs is recorded as expenses are incurred. Depreciation and amortization expense for the years ended June 30, 2019 and 2018 totaled \$15,937 and \$13,683, respectively.

Construction in progress -

The Organizations are carrying out a capital project consisting of construction of a new building to enhance program services of the Center. The funding sources of this project thus far are mainly coming from the City of New York, the State of New York, the Government of Ireland, private donors and foundations (Note 2).

The Organizations have capitalized \$18,379,095 and \$8,176,192 of costs through June 30, 2019 and 2018, respectively. The Organizations will begin depreciating the costs once the Center is operational.

Impairment of long-lived assets -

Management reviews asset carrying amounts whenever events or circumstances indicate that such carrying amounts may not be recoverable. When considered impaired, the carrying amount of the assets is reduced, by a charge to Consolidated Statements of Activities and Changes in Net Assets, to its current fair value.

Net asset classification -

The net assets are reported in two self-balancing groups as follows:

- Net assets without donor restrictions include revenue and contributions received without
 donor-imposed restrictions. These net assets are available for the operation of the
 Organizations and include both internally designated and undesignated resources. Any
 assets restricted solely through the actions of the Board are referred to as Board
 designated, and are also reported as net assets without donor restrictions.
- Net assets with donor restrictions include revenue and contributions restricted by donors and are reported as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in "net assets with donor restrictions", depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the Consolidated Statements of Activities and Changes in Net Assets as net assets released from donor restrictions. Gifts of long-lived assets and gifts of cash restricted for the acquisition of long-lived assets are recognized as revenue without donor restrictions when the assets are placed in service.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2019 AND 2018

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

Revenue recognition -

Contributions, grants, and individual memberships are recorded as revenue in the year notification is received from the donor. Contributions and grants with donor restrictions are recognized as "without donor restrictions" only to the extent of actual expenses incurred in compliance with the donor-imposed restrictions and satisfaction of time restrictions; such funds in excess of expenses incurred are shown as net assets with donor restrictions in the accompanying consolidated financial statements.

Cash received under non-assistance (fee-for-service) transactions in advance of earning those funds is reported as "contract advances" in the Consolidated Statements of Financial Position. Income received from registrations, program ticket sales, and merchandise and concession sales is recognized in the period the event occurs.

In-kind contributions -

In-kind contributions are recorded at their fair value as of the date of the gift. Donated goods include floral arrangements, works of art, musical instruments, airline tickets, beverages and food; donated services include class instruction and artist performance. During the years ended June 30, 2019 and 2018, the Organizations received contributions of goods and services with a fair value aggregating \$97,547 and \$206,872, respectively.

Use of estimates -

The preparation of the consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenue and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

Functional allocation of expenses -

The costs of providing the various programs and other activities have been summarized on a functional basis in the Consolidated Statements of Activities and Changes in Net Assets. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Expenses directly attributable to specific functional areas of the organization are reported as expenses of those functional areas while indirect costs that benefit multiple functional areas have been allocated among the various functional areas based on an internal assessment of time spent on each program or support function. Included in Program Services are capital campaign expense for periodic costs such as allocated salaries, contracted services, and utilities; during the years ended June 30, 2019 and 2018, such expenses that are included in "Program Services" (in the Consolidated Statements of Functional Expenses) totaled \$515,742 and \$0, respectively.

Reclassification -

Certain amounts in the prior year's consolidated financial statements have been reclassified to conform to the current year's presentation. The reclassifications are primarily due to the adoption of ASU 2016-14, as discussed above, which requires two classifications of net assets from the previously presented three classes.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2019 AND 2018

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

Reclassification (continued) -

Net assets previously classified as of June 30, 2018 as unrestricted net assets in the amount of \$1,320,477 are now classified as "net assets without donor restrictions". Net assets previously classified as temporarily restricted net assets in the amount of \$14,298,826 are now classified as "net assets with donor restrictions".

New accounting pronouncements (not yet adopted) -

In May 2014, the FASB issued ASU 2014-09, *Revenue from Contracts with Customers* (Topic 606) (ASU 2014-09). The ASU establishes a comprehensive revenue recognition standard for virtually all industries under generally accepted accounting principles in the United States (U.S. GAAP) including those that previously followed industry-specific guidance. The guidance states that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The FASB issued ASU 2015-14 in August 2015 that deferred the effective date of ASU 2014-09 by a year; thus the effective date is for fiscal years beginning after December 15, 2018. Early adoption is permitted and should be applied retrospectively in the year the ASU is first applied.

In June 2018, FASB issued ASU 2018-08, Not-for-Profit Entities (Topic 958): Clarifying the Scope and Accounting Guidance for Contributions Received and Contributions Made, which is intended to clarify and improve current guidance about whether a transfer of assets is an exchange transaction or a contribution. The amendments in this ASU provide a more robust framework to determine when a transaction should be accounted for as a contribution under Subtopic 958-605 or as an exchange transaction accounted for under other guidance (for example, Topic 606). The amendments also provide additional guidance about how to determine whether a contribution is conditional or unconditional. The amendments in this ASU could result in more grants and contracts being accounted for as contributions than under previous GAAP. The ASU recommends application on a modified prospective basis; however, retrospective application is permitted. The Organizations have not yet decided on a transition method. The ASU is effective for years beginning after December 15, 2018.

In 2016, the FASB issued ASU 2016-02, *Leases* (Topic 842). The ASU changes the accounting treatment for operating leases by recognizing a lease asset and lease liability at the present value of the lease payments in the Consolidated Statements of Financial Position and disclosing key information about leasing arrangements. The ASU is effective for private entities for years beginning after December 15, 2019. Early adoption is permitted. The ASU should be applied at the beginning of the earliest period presented using a modified retrospective approach.

The Organizations plan to adopt the new ASUs at the respective required implementation dates.

2. CAPITAL PROJECT COMMITMENTS

Irish Arts Center is currently constructing a new facility to serve its programmatic activities.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2019 AND 2018

2. CAPITAL PROJECT COMMITMENTS (Continued)

The first phase on Eleventh Avenue will contain a new multi-disciplinary, flexible performance venue, a lobby and café, studio and classroom spaces, back-of-house support and storage spaces, and technology capability to project Irish Arts Center on the digital platform, and will connect to the existing 51st Street building, which will be renovated in a second phase and will contain a second, smaller venue, storage and office spaces.

On December 18, 2006, the State of New York awarded a grant of \$600,000 through the Empire State Development Corporation for maintenance and improvements to Irish Arts Center, payable on a reimbursable basis. As of March 4, 2015, the original grant award was amended to \$500,000. As of June 30, 2015, \$190,881 had been drawn for maintenance and improvements to Irish Arts Center.

In March 2017, the scope of the grant award was amended and the \$309,119 remaining was allocated to the capital project, for pre-development costs and costs associated with the temporary relocation of Cybert Tire. As of June 30, 2019, \$500,000 of the full \$500,000 award, \$309,119 of which was for the capital project, has been drawn.

On July 13, 2015, Irish Arts Center was awarded an additional \$1,000,000 through the New York State Strategic Investment Program for capital costs associated with the construction of a multi-disciplinary arts facility. Additional New York State support for the capital project, received in fiscal year 2017 includes: \$2,000,000 Empire State Development Regional Council Award on December 8, 2016 (of which a grant disbursement was completed on February 9, 2018); \$1,500,000 New York State Senate, State and Municipal Facilities (SAM) grant on May 17, 2017; and two \$250,000 New York State Technology and Development Program awards through New York State Assembly confirmed in June 2017.

The Government of Ireland has contributed \$8.33 million to the project. On December 2, 2009, the Department of Foreign Affairs made an initial payment of \$73,500 as reimbursement for project-related payments. A grant of \$3.45 million from the Emigrant Support Program (ESP) of the Department of Foreign Affairs to support the planning, development and design of the new facility was made on December 10, 2009. An additional grant in the amount of \$1.25 million was made on December 24, 2014 from the ESP of the Department of Foreign Affairs and Trade. On December 23, 2016, the Department of Arts, Heritage, Regional, Rural and Gaeltacht Affairs (DAHG) awarded a grant of \$1,037,200 to support site control, architect and related project management, feasibility and due diligence, other direct consultants, environmental, and relocation costs.

Additional grants of \$1,336,567 by the ESP of the Department of Foreign Affairs and Trade was received on December 21, 2017 and \$1,178,100 by the Department of Culture, Heritage and the Gaeltacht (DCHG) was received on December 26, 2017.

Following is a reconciliation of awards received from the ESP (under three grants) as well as the grant from DAHG/DCHG as of June 30, 2019 and 2018:

	_	2019	_	2018
Award received - ESP first grant Cumulative interest earned Cumulative payments made	\$	3,455,290 152,087 (3,607,377)	\$	3,455,290 152,087 (3,607,377)
UNSPENT BALANCE AS OF FISCAL YEAR END	\$_	-	\$ <u>_</u>	

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2019 AND 2018

2. CAPITAL PROJECT COMMITMENTS (Continued)

	_	2019		2018
Award received - ESP second grant (received in fiscal 2015) Cumulative interest earned Cumulative payments made	\$	1,250,000 13,132 (1,263,132)	\$	1,250,000 13,132 (1,263,132)
UNSPENT BALANCE AS OF FISCAL YEAR END	\$ _	-	\$ <u>_</u>	
		2019		2018
Award received - ESP third grant (received in fiscal 2018) Cumulative interest earned Cumulative payments made	\$	1,336,567 2,482 (1,339,032)	\$	1,336,567 1,897 (865,283)
UNSPENT BALANCE AS OF FISCAL YEAR END	\$_	17	\$_	<u>473,181</u>
	=		_	
	_	2019		2018
Award received - DAHG (received in fiscal year 2017) Cumulative interest earned Cumulative payments made	- \$	2019 1,037,200 2,216 (1,039,416)	\$	
Cumulative interest earned	\$ \$	1,037,200 2,216	·	1,038,539 877
Cumulative interest earned Cumulative payments made	\$ \$_	1,037,200 2,216	·	1,038,539 877
Cumulative interest earned Cumulative payments made	\$ \$ \$	1,037,200 2,216 (1,039,416) -	\$ <u>_</u>	1,038,539 877 (1,039,416) -

On October 9, 2018, IAC-NYC, LLC entered into a Land Development Agreement, enforcement mortgage and note, restrictive covenant, deed and Zoning Lot Development Agreement (ZLDA) with the City of New York for the acquisition of public land for \$1 and enforcement mortgage of \$13,499,999, for the purposes of building the new Irish Arts Center at 726 11th Avenue, adjoining the existing Irish Arts Center location at 553 West 51st Street. On that date, IAC-NYC, LLC became the owner of a parcel of land with frontage on 11th Ave and 51st Street containing two existing buildings, one of which was demolished, to build the new Irish Arts Center.

On October 9, 2018, An Claidheamh Soluis, Inc. entered into a funding agreement with the Economic Development Corporation of the City of New York for \$36.75 million in funding (an award of \$36.85 million less a fee of \$100,000) toward the design and construction of the new facility. On the same day, An Claidheamh Soluis, Inc. entered into four separate grant disbursement agreements totaling \$3 million with the Dormitory Authority of the State of New York toward capital costs for the new facility. All city and state funding agreements provide reimbursement costs upon submission of a requisition which include evidence of payment and the satisfaction of requirements per each funding agreement.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2019 AND 2018

2. CAPITAL PROJECT COMMITMENTS (Continued)

As of June 30, 2019 and 2018, a total of \$65,546,154 and \$65,911,733 in commitments has been received for the New Irish Arts Center project.

Following is a reconciliation of revenue recognized in the accompanying consolidated financial statements, including all commitments received to date, as of June 30, 2019 and 2018:

		2019		2018
Government of Ireland:				
Emigrant Support Program I	\$	3,455,290	\$	3,455,290
Emigrant Support Program II		1,250,000		1,250,000
Emigrant Support Program III		1,336,567		1,336,567
Department of Arts, Heritage, Regional, Rural and Gaeltacht				
Affairs		1,037,200		1,037,200
Department of Culture, Heritage, and the Gaeltacht		1,178,100		1,178,100
Department of Foreign Affairs		73,500		73,500
Interest on Government of Ireland funds		172,136		172,136
New York State:				
Empire State Development		309,119		309,119
Private donors, documented pledges and one-time gifts - Phase 1		8,137,028		8,136,769
Private donors, documented pledges and one-time gifts - Phase 2		479,630		250,000
Interest on Private donor funds	_	17,584	_	13,052
Total commitments recorded as revenue	_	<u>17,446,154</u>	_	<u>17,211,733</u>
City of New York - Phase 1		36,850,000		36,850,000
City of New York - Phase 1*		5,000,000		5,000,000
New York State:		3,000,000		3,000,000
Empire State Development Regional Council Award		2,000,000		2,000,000
New York State Assembly, Strategic Investment Program		1,000,000		1,000,000
New York State Senate, State and Municipal Facilities (SAM)		1,500,000		1,500,000
New York State Technology and Development Program I		250,000		250,000
New York State Technology and Development Program II		250,000		250,000
New York State Senate		100,000		100,000
New York State Senate, verbal commitments		-		500,000
Private donors, verbal pledges - Phase I		1,100,000		1,250,000
Private donors, verbal pledges - Phase II	_	50,000	_	
· -	_		_	
Total commitments not recorded as revenue	_	48,100,000	_	48,700,000
TOTAL CAPITAL PROJECT COMMITMENTS	\$ <u>_</u>	65,546,154	\$ <u>_</u>	65,911,733

^{*} Phase 2 commitments include the renovation of the 553/555 West 51st Street property.

In fiscal 2019, the City of New York funded \$6,393,592 for work in progress relating to the new Irish Arts Center. The City's investment of capital funding obligated An Claidheamh Soluis, Inc. and IAC-NYC, LLC to operate the facility and/or maintain equipment for the respective bonding term as a non-profit entity, open to and used and maintained for the benefit of the people of the City of New York for cultural, educational or artistic uses and/or related purposes approved by the City.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2019 AND 2018

3. PLEDGES RECEIVABLE

As a result of its efforts to raise funds necessary to fund the construction of its new Irish Arts Center, the Organizations have received various commitments for support (in the form of multi-year pledges) in support of the capital project (of which \$1,543,500 and \$2,607,333 had not yet been collected as of June 30, 2019 and 2018, respectively). Additionally, the Organizations received commitments for support (in the form of pledges) in support of current programming and operating activities, of which \$47,042 and \$104,144 had not yet been collected as of June 30, 2019 and 2018, respectively.

Pledges receivable are expected to be collected from donors over several years; those pledges which are due beyond one year from the Consolidated Statements of Financial Position date have been appropriately discounted using an effective interest rate ranging between 4.50% and 5.25% (the Federal prime rate at the time the pledge was made).

Following is a summary of all pledges receivable as of June 30, 2019 and 2018:

Year Ending June 30,		2019		2018
2019 2020 2021 2022 2023	\$	- 652,542 383,000 310,000 145,000	\$	1,320,477 473,000 373,000 300,000 245,000
Thereafter	_	100,000	_	
Current allowance for uncollectible pledges Noncurrent allowance for uncollectible pledges Noncurrent present value discount on pledges	_	1,590,542 (73,822) (46,900) (76,896)	_	2,711,477 (111,128) (69,550) (186,288)
PLEDGES RECEIVABLE, NET OF ALLOWANCE AND DISCOUNT	\$ <u></u>	1,392,924	\$_	2,344,511

At June 30, 2019, \$652,542 is presented above as current; of this total, \$172,042 was due from the Organizations' donors as of June 30, 2019 but not collected, however, \$130,700 (76% of this total) has been subsequently collected.

At June 30, 2018, \$1,320,477 is presented above as current; of this total, \$559,144 was due from the Organizations' donors as of June 30, 2018 but not collected, however, \$175,600 (31% of this total) had been subsequently collected.

In addition to documented private sector pledges for the planning, development and design of the new facility, the Organizations have also received verbal pledges from the private sector for the project in the amount of \$1,250,000, of which installment payments of \$955,000 have been received by the Organizations as of June 30, 2019; these pledges have been made by donors with a history of similar pledges and who have an ongoing relationship with the Organizations and as such are viewed as likely to be honored; however, because they are not documented in writing, management has not recorded the unpaid pledges as revenue.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2019 AND 2018

4. GRANTS AND CONTRACTS RECEIVABLE

Grants and contracts receivable are expected to be collected from funders over several years. Following is a summary of all grants and contracts receivable as of June 30, 2019 and 2018:

Year Ending June 30,	2019			2018	
2019 2020 2021	\$ 	- 2,358,281 100,000	\$	98,272 - -	
TOTAL GRANTS AND CONTRACTS RECEIVABLE	\$	<u>2,458,281</u>	\$	98,272	

5. PROPERTY AND EQUIPMENT

Property and equipment consisted of the following at June 30, 2019 and 2018:

	2019	2018
Land Leasehold improvements Furniture and equipment Computer equipment	\$ 13,500,000 21,166 14,810 41,193	\$ - 12,791 14,810 21,001
Total property and equipment Less: Accumulated depreciation and amortization	13,577,169 (35,754)	48,602 (21,486)
NET PROPERTY AND EQUIPMENT	\$ <u>13,541,415</u>	\$ <u>27,116</u>

6. LINES OF CREDIT

As previously noted, all city and state funding agreements provide reimbursement costs upon submission of a requisition which include evidence of payment and the satisfaction of requirements per each funding agreement. On October 9, 2018, An Claidheamh Soluis, Inc. and IAC-NYC, LLC, entered into a loan agreement and note, assignment and pledge of membership interest, pledge and assignment of deposit accounts, interest rate cap agreements and cooperation agreements for a line of credit in the amount of \$9,750,000 with M&T Bank to bridge capital expenditures associated with city and state funding agreements. Borrowings on the line of credit bear interest at an adjustable LIBOR rate plus 3.50%. The Organizations exercised a rate cap agreement for LIBOR at 3% which caps the rate at a maximum total of 6.5% for the first \$7,500,000 of the line of credit. This rate agreement caps the interest rate for the duration of the loan. The outstanding balance at June 30, 2019 aggregated \$2,561,391.

In addition, on October 9, 2018, An Claidheamh Soluis, Inc. and IAC-NYC, LLC, entered into a loan agreement and note, security agreement, blocked account and pledge agreement for a line of credit in the amount of \$1,500,000 with Nonprofit Finance Fund to bridge capital expenditures associated with state funding agreements as well as designated multi-year pledges from private donors. Borrowings on the line of credit bear interest at 6%. The outstanding balance at June 30, 2019 aggregated \$191,551.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2019 AND 2018

6. LINES OF CREDIT (Continued)

On October 9, 2018, An Claidheamh Soluis, Inc. entered into a funding agreement with the Economic Development Corporation of the City of New York for \$36.75 million in funding (an award of \$36.85 million less a fee of \$100,000) toward the design and construction of the new facility. On the same day, An Claidheamh Soluis, Inc. entered into four separate grant disbursement agreements totaling \$3 million with the Dormitory Authority of the State of New York toward capital costs for the new facility.

On October 9, 2018, An Claidheamh Soluis, Inc., entered into a loan agreement for a working capital line of credit in the amount of \$250,000 with M&T Bank, replacing the equal line of credit previously held by An Claidheamh Soluis, Inc. with Signature Bank. Borrowings on this line of credit bear a variable rate of interest, based on the greater of (a) the rate announced by the Bank as its prime rate of interest, or (b) 4.0% (the "Interest Rate Floor").

Amounts borrowed (under the terminated line of credit) bear interest at the bank's prime rate, with the minimum rate being 4%. The line of credit was secured by a first position on all assets of the Organizations. As of June 30, 2019 and 2018, there were no outstanding borrowings on either line of credit.

7. NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions consisted of the following at June 30, 2019 and 2018:

	2019	2018
Capital Project	\$ 34,861,182	\$ 14,170,491
General Fundraising	128,384	10,665
Annual Gala	30,000	106,000
Production/Programming Support	-	11,670
Other Project Support	3,371	
TOTAL NET ASSETS WITH DONOR RESTRICTIONS	\$ <u>35,022,937</u>	\$ <u>14,298,826</u>

The following net assets with donor restrictions were released during the years ended June 30, 2019 and 2018:

	_	2019	_	2018
Capital Campaign General Fundraising Annual Gala Production/Programming Support Other Project Support	\$	1,105,925 5,000 106,000 115,850 400	\$	719,384 28,000 6,000 2,000
NET ASSETS RELEASED FROM DONOR RESTRICTIONS	\$_	1,333,175	\$	755,384

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2019 AND 2018

8. LIQUIDITY AND AVAILABILITY

Financial assets available for use for general expenditures within one year of the Consolidated Statements of Financial Position date comprise the following:

Cash and cash equivalents Pledges receivable Grants receivable and contracts receivable Accounts receivable	\$ 5,497,584 578,720 2,358,281 48,019
Subtotal financial assets available within one year Less: Donor restricted funds, excluding amounts previously capitalized and paid for the capital campaign and land donation	8,482,604 (4,862,112)
Less: Line of credit, restricted for capital campaign	(2,752,942)
FINANCIAL ASSETS TO MEET CASH NEEDS FOR GENERAL EXPENDITURES WITHIN ONE YEAR	\$ <u>867,550</u>

Management is focused on sustaining the financial liquidity of the Organizations throughout the year. This is accomplished through weekly monitoring and review of cash flow needs. Management is familiar with the cyclical nature of the Organizations' cash flow related to the Organizations' various funding sources and therefore able to ensure that there is cash available to meet current liquidity needs. In addition, the Organizations have a committed line of credit of \$250,000 for general operating needs.

9. OFFICE LEASE

Prior to October 2018, when IAC-NYC, LLC took title to the property, Irish Arts Center leased its principal office space from the City of New York on a month-to-month basis. During the years ended June 30, 2019 and 2018, rent expense totaled \$261 and \$1,044, respectively; such amounts are included in space rental in the accompanying Consolidated Statements of Functional Expenses.

10. CONTINGENCY

On October 9, 2018, IAC-NYC, LLC entered into a land disposition agreement with the City of New York. As a part of the agreement, the land was purchased by IAC-NYC, LLC for \$1.

Upon the purchase of the land, an enforcement note in the amount of \$13,499,999 was also entered into with the City of New York. The enforcement note is secured by an enforcement mortgage and has a term of sixty (60) years and an indebtedness equal to the appraised value of the land. The amount will only become payable if a default occurs under the terms of the enforcement note and enforcement mortgage. The enforcement note requires IAC-NYC, LLC to complete the construction within the terms outlined in the land disposition agreement, and the LLC is prohibited to transfer or sell any portion of the land during the term of the enforcement note. Additionally, until the issuance of a Certificate of Completion by New York City Department of Housing Preservation and Development (HPD), the failure to obtain a temporary or permanent Certificate of Occupancy on or before November 9, 2020, and/or a prohibited transfer, without the prior written consent of HPD, shall also constitute an event of default.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2019 AND 2018

10. CONTINGENCY (Continued)

The land disposition agreement, along with the deed, restrictive covenant and funding agreement provide for certain other defaults if the project is not constructed or operated in accordance with the terms thereof.

The declaration of restrictive covenant articulated that commencing at substantial completion of construction and concluding thirty (30) years thereafter, the Premises shall be used for the benefit of the people of the City as (a) as a not-for-profit arts and cultural center dedicated to the provision of performances, exhibits, community events, and community educational programming, including, but not limited to, programming influenced by Irish and Irish-American culture and intended to promote cultural understanding; (b) for purposes ancillary and incidental to the foregoing uses provided that such ancillary and incidental purposes relate to, promote, and do not derogate from, use of the Premises for the purposes authorized; and (c) for such other cultural, educational, artistic, community, social service or recreational use for the benefit of the people of the City as the City shall approve through the Mayor of the City of New York or the Mayor's designee. Additionally, until the issuance of a Certificate of Completion by New York City Department of Housing Preservation and Development (HPD), the failure to obtain a temporary or permanent Certificate of Occupancy on or before November 9, 2020, and/or a prohibited transfer, without the prior written consent of HPD, shall also constitute an event of default.

Under the aforementioned land disposition agreement, the LLC has been given legal and beneficial ownership of the land with the understanding that the portion for a planned community garden will be transferred at the completion of construction to another not-for-profit corporation and a substitute enforcement note will be executed.

The value of the land has been reflected as an asset totaling \$13,500,000 in the accompanying Consolidated Statements of Financial Position, inclusive of the portion of the land to be transferred. Additionally, a right of use liability of \$625,000 has been recorded in the accompanying Consolidated Statements of Financial Position, representing the approximate appraisal value of the parcel to be transferred upon completion of the project.

11. SUBSEQUENT EVENTS

In preparing these consolidated financial statements, the Organizations have evaluated events and transactions for potential recognition or disclosure through November 21, 2019, the date the consolidated financial statements were issued.